#### **Terms & Conditions**

# STANDARD CONDITIONS OF SALE "ASA Products" means ASA Products Pty Ltd A.B.N. 39 608 146 710 and all related corporations, successors and assigns;

"Contract" means the contract referred to in Clause 2;

"Customer" means a person or entity acquiring or offering to acquire Products from ASA Products and, where the Customer comprises more than one party, the covenants and obligations of each party are joint and several;

"Products" mean all products, services and equipment supplied or to be supplied by ASA Products to the Customer;

"Conditions" means these Standard Conditions of Sale.

## 1. APPLICATION OF CONDITIONS

Unless otherwise agreed in writing by ASA Products, these Conditions will apply to all quotations, orders and offers in relation to the Products and the sale, supply, service and replacement of all Products and will take precedence over any inconsistent provisions in any Customer order or contained or referred to elsewhere or implied by trade custom, practice or course of dealing.

## 2. ORDERS AND CONTRACT

- 2.1 Each order by a Customer is deemed to be an offer to the Company under these Conditions and is not binding on ASA Products prior to ASA Products' acceptance of it. On ASA Products' written acceptance of an order, the order and these Conditions will constitute the entire agreement of the parties in relation to the subject of that order (the "Contract") and may only be varied in writing, signed by the parties.
- 2.2 Acceptance by the Customer of possession and/or delivery of Products will constitute acceptance or confirmation of previous acceptance of these Conditions to be exclusion of all other terms or provisions.
- 2.3 The Customer is not entitled to cancel any order or materially vary any specifications without ASA Products' previous consent in writing.

# 3. QUOTATIONS AND PRICES

- 3.1 Prices quoted by ASA Products are firm for a period of 30 days from the date of quotation.
- 3.2 ASA Products reserves the right to make any changes necessary to correct errors or allow for increases in the cost of labour, materials, freight, foreign exchange rates, taxes, duty or other levies taking effect prior to the date of delivery.

3.3 Unless otherwise stipulated, the quoted price is exclusive of all taxes and duties, transit insurance and transportation costs and charges of any other kind, for which the Customer will also be liable.

## 4. CREDIT

ASA Products reserves the right to withdraw credit at any time and substitute cash with order or cash on delivery or any other terms. ASA Products may refuse to proceed with any Contract at any time if the Customer's credit is/or becomes unsatisfactory to ASA Products.

## 5. DESCRIPTION

- 5.1 ASA Products catalogues, price lists and quotations do not constitute offers. Any description of Products given by ASA Products is for identification purposes only and does not constitute the Contract of sale by description.
- 5.2 All drawings, designs, specifications and particulars of weight, dimensions and any figures or statements as to the performance of the Products issued by ASA Products are intended merely to describe the Products generally and are not to be regarded as warranty, representation or contractual term unless expressly agreed by ASA Products in writing.

## 6. TITLE AND RISK

- 6.1 Notwithstanding any arrangements made for the transportation of the Products to the Customer's nominated destination, all Products sold are at the risk of the Customer from the time the Products leave ASA Products' premises.
- 6.2 Regardless of the point at which risk in the Products passes to the Customer, Products remain the property of the Company as legal and equitable owner and no property in or title to any Products supplied with pass to the Customer until payment has been made (and all cheques and other negotiable instruments have been cleared) for all Products supplied by ASA Products to the Customer. Pending legal and beneficial ownership of the Products passing to the Customer, the Customer must: i. keep the Products in good condition; ii. keep the Products fully insured to their full replacement value against all risks; iii. not encumber the Products in any way; and iv. hold and keep the Products separately from other property in the possession of the Customer in a manner which enables the products to be easily identifiable as Products supplied by ASA Products.
- 6.3 Failure to make any payment to ASA Products by the due date will, without prejudice to any other available remedies, entitle ASA Products to repossess the Products from any premises where they may be situated. For the purpose of repossessing the Products, the customer hereby grants and irrevocable licence to ASA Products, its employees or agents, to enter upon such premises as ASA Products reasonable suspects the Products may be located, using such reasonable force as is necessary and the Customer will indemnify the Company from and against any liability to any third party in respect of any such damage and from and against all actions, proceedings, claims, demands, costs, damages and expenses howsoever arising.
- 6.4 The Customer may in the ordinary course of its business sell and deliver the Products in which the property remains with ASA Products to any third party as ASA Products' agent in

a feudary capacity and for the account to ASA Products. The Customer will upon request assign to ASA Products the legal title of any right against any third party arising out of such sale. The Customer will be entitled to receive from ASA Products by way of commission the excess of the proceeds of sale over the amounts due to ASA Products from the Customer.

6.5 Notwithstanding the foregoing, ASA Products will be entitled to bring an action against the Customer for the price of the Products in the event of non-payment by the Customer by the due date as if the property in the Products had already passed to the Customer and will also have the right by notice in writing to the Customer at any time after the agreed delivery date to pass the property in the Products to the Customer as from the date of such notice.

## 7. CLAIMS

- 7.1 Return of Products will not be accepted unless: i. ASA Products has received a substantiated written claim within 14 days from the date of delivery; ii. Prior authorisation has been given by the Company; iii. On return, the Products are accompanied by appropriate documentation which stipulates the invoice number, the Customer name and address and the reasons for return; iv. The Products are faulty by reason only that the quality of materials used for the construction of the Products or the manufacturing process was defective.
- 7.2 ASA Products accepts no liability: i. for deflects caused by the Customer's installation of the Products; ii. if the Products have been modified or repaired; iii. if the Products have not been used, stored, or maintained as recommended by ASA Products; iv. where the Customer has failed to observe the terms of payment for the Products or any other obligation imposed by these terms and conditions.

## 8. PAYMENT

- 8.1 Payment must be made by the due date as stipulated in ASA Products' invoice in cash or any other form acceptable to ASA Products, without any deduction or withholding and no right of set-off or counterclaim.
- 8.2 Unless otherwise expressly appropriated by ASA Products, payments shall be deemed to discharge the Customer's oldest debt and shall first reduce any costs or interest outstanding before reducing the principal debt.
- 8.3 If payment is not made by the due date, ASA Products may, in addition to any other available remedy, charge interest on all overdue payments at the rate prescribed from time to time under Section 2 of the Penalty Interest Rates Act 1983 from the due date until the date of payment in full.

# 9. DELAY

- 9.1 ASA Products' responsibility for delivery ceases at the pre-agreed point of delivery.
- 9.2 Any period or date for delivery stated by ASA Products is intended as an estimate only and is not a contractual commitment, ASA Products will use its best endeavours to meet any estimated delivery dates but in no circumstances whatsoever will ASA Products be liable for any loss or damage suffered by the Customer or any other person for failure to meet an estimated delivery date.

9.3 The Customer will take any action necessary on its part for timely delivery of the Products. ASA Products will not be liable for any loss or damage suffered by the Customer as a result of the Customer failing to provide the necessary access and personnel to accept the Products as the agreed delivery point.

9.4 Any failure on the part of ASA Products to deliver within the time stated will not entitle the Customer to repudiate the Contact in whole or in part.

## 10. COPYRIGHT AND CONFIDENTIALITY

ASA Products will retain all copyright and other proprietary rights in any ASA Products confidential information and any ASA Products material, including documents, drawings, certifications and instructions provided to the Customer. The Customer must not use the ASA Products information or material or their contents for any purpose other than the purpose for which they were provided. The Customer must not disclose, transfer, transmit or otherwise make available to any third party in any manner or form, the ASA Products information or material or their contents or any information relating to them.

## 11. CONSENTS

The Customer must obtain any governmental or other consents necessary for it to use or deal with the Products and must provide written confirmation of this to ASA Products. ASA Products will not be obliged to perform any part of the Contract until the Customer has obtained all necessary authorisations and given ASA Products particulars of them.

# 12. INSOLVENCY AND DEFAULT

12.1 ASA Products may by notice in writing to the Customer suspend or terminate any contract with the Customer (so far as unperformed by ASA Products) forthwith if: i. the Customer commits any breach of the Contract or any other contract with ASA Products; ii. the Customer compounds with or negotiates for any composition with its creditors generally; iii. being an individual, the Customer dies, becomes permanently incapacitated, or has a trustee appointed or a receiving order made against him or commit any act of insolvency; iv. being a body corporate or legal persona, the Customer calls any meeting of its creditors or has a liquidator, provisional liquidator, official manager, mortgagee, mortgagee's agent, receiver or administrator of all or any of its assets appointed or enter into any liquidation (other than solely for reconstruction or amalgamation while solvent) or commit any other act of insolvency; v. the financial position of the Customer, or some other fact or circumstance, leads ASA Products to believe on reasonable grounds that the Customer is likely to materially fail to complete its obligations under any contract with ASA Products.

12.2 In the event of such suspension or termination; i. the Customer will forthwith on demand deliver to ASA Products any Products which are in the possession or control of the Customer but in which the property remains with ASA Products and, in default thereof, ASA Products will be entitled to repossess the same in accordance with Clause 6 of these Conditions and the Customer shall indemnify ASA Products from and against any liability to any third party in respect of any such damage and from and against all actions, proceedings, claims, demands, costs, damages and expenses howsoever arising; and ii. ASA Products will be entitled by notice in writing to the Customer to declare immediately due and payable any amounts outstanding from the Customer to ASA Products under this or any other agreement (such

sums thereby becoming forthwith due and payable); iii. ASA Products will be entitled to require payment of cash in advance of delivery and will be entitled to payment for any Products already delivered, work in progress and tooling costs under the Contract in question at the rate specified in the Contract, or if none is specified, at a reasonable rate; and iv. ASA Products may claim damages from the Customer for breach of contract;

12.3 This clause does not limit any other remedy that may be available to ASA Products including compensation for any loss or damage suffered by it.

## 13. ARBITRATION

- 13.1 Any dispute or difference arising in connection with this Contract must be submitted to arbitration in accordance with the Institute of Arbitrators Australia Rules for the Conduct of Commercial Arbitrations.
- 13.2 Notwithstanding the foregoing, ASA Products and the Customer agree that before resort is made to arbitration or any court they will each make a genuine effort to resolve any dispute by a face to face meeting convened by ASA Products at a convenient time and place, between senior management, and failure to do so is agreed to justify a court awarding costs against the party who has failed to make such a genuine effort.

## 14. REPRESENTATIONS

The Customer acknowledges that, other than as expressly set out in the Contract, neither ASA Products nor any person acting on ASA Products' behalf has made any representations or given any promise or undertaking on which the Customer has relied.

## 15. AGENT'S WARRANTY

Any person contracting or purchasing Products on behalf of the Customer warrants any guarantees that he or she has the authority to bind the Customer to the Contract.

# 16. LIMITATION AND EXCLUSION

- 16.1 Although it will use its best endeavours to satisfy any Customer complaint in relation to the Products, ASA Products will be under no liability to the Customer for any damages or losses, direct or indirect, resulting from defects in design, materials or workmanship.
- 16.2 Except as specifically set out in these Conditions or any product warranty issued by ASA Products, any term, representation, condition or warranty in respect of the quality, condition or description of the Products, whether implied by statute, common law, trade usage, custom or otherwise is hereby expressly excluded.
- 16.3 Nothing in these conditions shall be interpreted as excluding or restricting any legal liability of ASA Products under the Trade Practices Act 1974 (as amended) ("the Act") and any other similar state or territorial legislation which cannot be lawfully excluded.
- 16.4 In all cases other than where the Products are of a kind ordinarily acquired for personal, domestic or household use or consumption, the liability of ASA Products for a breach of a

term or condition implied by the Act or similar state or territorial law (other than by Section 69 of the Act or corresponding section of any similar state or territorial Act or ordinances) shall be limited at ASA Products:- i. replacement of the Products or the supply of equivalent Products; ii. repair of the Products; iii. payment of the cost of replacing the Products or acquiring equivalent Products; iv. payment of the cost of having the Products repaired

16.5 In the event that Section 74(H) of the Act or corresponding section of any similar state or territorial Act or ordinances apply to these conditions then, notwithstanding such application, in the case where the Products are Products other than Products of a kind ordinarily acquired for personal, domestic or household use or consumption the liability of under the aforesaid section shall be limited to the liability to pay the Customer an amount equal to the lowest of:- i. the cost of replacing the Products; ii. the cost of obtaining equivalent Products; iii. the cost of having the Products repaired

16.6 Any Products or parts replaced will be supplied on the same conditions and with the same warranty (commencing on the date of delivery of the repaired Product or part) as the original Product. If all or part of a Product is repaired, the Product or part of it will be supplied on the same terms and conditions as the original Product or part.

#### 17. WAIVER

- 17.1 Any failure by
- 17.2 To insist on strict compliance with the Contract or any delay by
- 17.3 In exercising its remedies under the Contract will not constitute a variation or waiver of any provision of the Contract or any remedy available to

# 18. APPLICABLE LAW

The contract will be governed by and construed in accordance with the laws of Victoria, Australia, and the Customer submits to the non-exclusive jurisdiction of the Courts of Victoria including all courts of appeal

## 19. WARRANTY

- 19.1 Although we will use our best endeavours to satisfy any customer complaint in relation to our products, ASA Products will be under no liability to the customer for any damages or losses (direct or indirect) resulting from defects in design, materials or workmanship.
- 19.2 Our standard warranty period is for 12 months from date of purchase.
- 19.3 Any products/parts replaced will be supplied on the same conditions and with the same warranty, commencing on the date of delivery of the replaced product or part.

- 19.4 If all or part of a product is repaired, the product or part of it will be supplied on the same terms and conditions as the original product or part.
- 19.5 Warranty is void if the label of the goods is removed or if the goods have been tampered with in any way whatsoever.

## 20. RETURNS

- 20.1 Return of products will not be accepted unless ASA Products has received a substantiated written claim within 14 days from the date of delivery. Prior authorisation must be obtained from ASA Products before the customer returns a product.
- 20.2 On return, products must be accompanied by appropriate documentation stipulating the original invoice number.
- 20.3 ASA Products accepts no liability for defects caused by the customer's installation of the products.
- 20.4 If the products have been modified or repaired, or the products have not been used, stored or maintained as recommended by ASA Products, your claim may be rejected.
- 20.5 Where the customer has failed to observe the terms of payment for the product, or any other obligation imposed by our Terms & Conditions, your claim may be rejected.
- 20.6 A restocking fee may be charged at the discretion of ASA Products.